




Centre for  
Multilateral  
Negotiations

Empowering  
global collaboration.  
Preserving our  
beautiful planet.

A low-angle shot of a massive, ancient tree with a thick, gnarled trunk and numerous branches. The sun is shining through the dense canopy of green leaves, creating a bright starburst effect in the center. The overall scene is lush and vibrant, with a mix of green and brown tones.

How can we most effectively  
protect and preserve  
our beautiful planet?

**Together.**



CEMUNE is an independent, globally active non-profit organisation founded by renowned negotiation expert Dr. Kai Monheim.

### OUR GOAL

To achieve more effective outcomes at global UN sustainability summits by strengthening the negotiation capacities of all participants – fostering international cooperation for our planet.



We stand for a sustainable and just future and support the UN Sustainable Development Goals (SDGs). Through our commitment to multilateral negotiations, we promote climate action (SDG 13), the preservation of biodiversity, and the fight against desertification (SDGs 14 and 15). We strengthen peace, justice, and strong institutions (SDG 16) and advocate for global partnerships that enable the achievement of all goals set out in the 2030 Agenda (SDG 17).

### OUR PROJECT PARTNERS include:

UN United Nations

GIZ Deutsche Gesellschaft für Internationale Zusammenarbeit

WTO World Trade Organization

ADB Asian Development Bank

CECG Climate Emergency Collaboration Group

Bertelsmann Stiftung



# 1. The Situation

## What motivates us

Climate change, biodiversity loss, plastic-filled oceans: no longer a distant threat, but a current crisis. Stronger global cooperation is essential — especially at the UN's sustainability summits.

### THE CRITICAL LEVERAGE POINT

We urgently need more effective global cooperation and stronger outcomes where the leverage is greatest: at the United Nations' global sustainability negotiations — the UN summits.



Only there does the whole world come together at one negotiating table. Yet the outcomes fall far short of what is possible — and urgently needed.

### KEY OBSTACLES AT UN SUMMITS

#### **Extreme complexity**

~200 countries, with conflicting interests  
**7,000 – 10,000** negotiators  
**30 – 50** simultaneous negotiation tracks

#### **Rotating hosts, many with limited experience**

The host countries and negotiators have only limited experience with such a complex negotiation process.

## 2. Our Activities

### What we do

#### THIS IS WHERE CEMUNE COMES IN

Together with experts from our unique global network, we strengthen the skills of negotiators and the know-how of summit hosts in effective mediation strategies. In doing so, we deliberately involve the private sector and civil society to support the process and enable impactful agreements at UN summits.

#### WORKSHOPS

For summit leaders & delegations on effective negotiation strategies

#### TRAINING

Tailored workshops on complex negotiations, based on the Harvard Concept

#### RESEARCH

Practice-oriented, high-level research on best practices in sustainability negotiations



Adoption of the Paris Climate Agreement 2015

### 3. Our Achievements

#### Where we work

10

Prepared and supported 10 UN summits on climate, biodiversity, and development

900

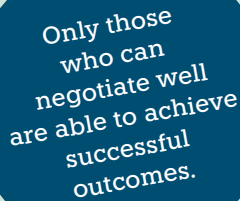
Trained negotiators and mediators

1

Published a key reference work: “Negotiating the Paris Agreement” with Cambridge University Press

1

Developed a globally unique database on summit negotiations — awarded the Paris Peace Award 2019



Only those  
who can  
negotiate well  
are able to achieve  
successful  
outcomes.

### 4. Our Results

#### The impact of our work

##### FOR HOST COUNTRIES AND NEGOTIATORS

- > Greater leadership
- > Improved negotiation skills
  - > Greater trust
- > Stronger commitments

= More effective decisions through more productive collaboration

## **5. Our Impact**

### What is achieved with our support

Faster and stronger agreements at UN summits for, among other things, more effective climate protection and the preservation of biodiversity.



**Protect the climate**



**Support the Global South**



**Preserve biodiversity**

# References

## What others say about us



“CEMUNE is a great organisation that I fully support. In multilateral negotiations, the quality of the process is just as important as the content in reaching meaningful agreements.”

**Patricia Espinosa**

Former Executive Secretary, UN Climate Change & former Minister of Foreign Affairs, Mexico

“My team and I greatly benefited from Kai Monheim’s presentation. They resonated in the many steps we took when interacting with parties to the UNFCCC, and, in no small ways, contributed to the success of Paris.”



**Antoine Michon**

Former Head of the Environment & Climate Department at the French Ministry of Foreign Affairs



“It’s one of the most useful practical workshops you can imagine for any team facing this kind of challenge. It allowed a deep understanding of concerns and expectations, sensitiveness and opportunities to successfully lead a global governance process such as the UNFCCC negotiations.”

**Teresa Ribera**

Executive Vice-President for a Clean, Just and Competitive Transition and Commissioner for Competition, European Commission



# Support

## How to support us

- Join our network of supporters — the CEMUNE Global Circle
- Provide financial support for specific projects
- Donate directly

For more information, contact us: [info@cemune.org](mailto:info@cemune.org)

# Benefits

## What supporters gain

### REAL IMPACT

Support decisions at the highest level

### ACTIVE PARTICIPATION

Co-design and implement joint projects

### NETWORK & KNOWLEDGE

Connect with top experts and decision-makers from politics, business, and civil society



Every investment  
in global cooperation  
is an investment in  
our wonderful planet.

# CEMUNE Global Circle

## Strategic partnerships

**OUR MEMBERS** include:

German Foreign Office, EY, Boston Consulting Group, AB InBev, Bayer AG, Eversheds Sutherland, Freuds, UAE Independent Climate Change Accelerator, Schmidt Gruppe, Stephen Brenninkmeijer, Frits Philips Jr.



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